

A decorative graphic in the top-left corner consisting of overlapping geometric shapes in shades of red, blue, and grey.

## MEDIA RELEASE

31 January 2022

### PraxisIFM reports solid interim results as business refocuses

*Demand for services remained strong amid market headwinds  
as results point to improved margins across the business*

#### Interim Report for the six-month period to 31 October 2021 highlights:

- Revenue for the period £29.5m (2021 H1: £29.8m)
- Net Debt reduced to £6.2m (2021 H1: £10.9m)
- Gross profit margin increased 170 bps to 56.1% (2021 H1: 54.4%)
- Operating cash flow increased to £1.6m (2021 H1: £1.1m)

PraxisIFM Group, a global financial services business listed on The International Stock Exchange (TISE), has reported strong interim results for the six months ending 31 October 2021.

In the period, PraxisIFM reported revenue of £29.5m, in line with the prior period and adjusted EBITDA of £5.1m, compared with £5.9m a year earlier. The gross profit margin increased to 56.1%, compared to 54.4% in H1 2021. In the period, the Group reduced Net Debt to £6.2m from £10.9m in H1 2021, representing a further strengthening of the business.

As the Group looks to 2022, PraxisIFM's 50<sup>th</sup> anniversary year, the Board continues to refocus the business towards delivering strong outcomes in private wealth and corporate services. To reinforce the Group's reputation for excellence, PraxisIFM will invest in technology and people - supporting the Group's targets for organic revenue growth of 5% per annum and reaching a gross profit margin of 65%.

Following the completion of the Fund Services division sale to Sanne Holdings Limited for £54m, the Group announced that £40m of the proceeds would be returned to shareholders. This return of capital will be subject to approval by shareholders at an extraordinary general meeting, the details of which will be communicated shortly. The Board intends to use the remaining proceeds to further reduce the Group's borrowing, as well as reinvesting in the business. It expects to resume payment of a regular dividend and it is expected the first dividend will be declared in the interim results for the six months to 30 June 2022.

**Robert Fearis, PraxisIFM CEO, commented:** "The last six months was a period still dominated by the COVID-19 pandemic and associated economic and supply chain disruption, so I am proud of staff across PraxisIFM for continuing to deliver excellent service to clients new and established. This commitment to client services has allowed us to broadly maintain our revenue and grow our gross profit margin despite macro-economic pressures.

"As we reduce Net Debt and invest in our people and technology, PraxisIFM is well-positioned to drive towards our revenue and gross margin growth targets, by delivering flagship private wealth and corporate services with renewed focus."

The Board is pleased to announce that Richard Morris, the Group Chief Financial Officer (CFO), will join the Group Board as an executive director on 1 February 2022. Richard has been with the business since 2016 and has been the CFO since 2020.

The full unaudited interim results for the six months to the 31 October 2021 can be downloaded and viewed [here](#).

**ENDS**

#### **Notes to Editors**

On 7 April 2021, the Group announced that the accounting reference date would change from 30 April to 31 December. It is planned to announce results for the eight months to 31 December 2021 in May 2022.

For further information please contact:

#### **Yellow Jersey PR**

Alison Hicks, +44 7585 953 660, [alison@yellowjerseypr.com](mailto:alison@yellowjerseypr.com)

Alex Crean, +44 7753 170 777, [alex@yellowjerseypr.com](mailto:alex@yellowjerseypr.com)

#### **PraxisIFM Group**

The PraxisIFM Group, which is listed on The International Stock Exchange, is one of the largest independent financial services groups headquartered in the Channel Islands. The Group reported revenues of £59.2 million in the year to 30 April 2021 and employs around 400 staff across 16 global jurisdictions (as of December 2021).

The Group provides global professional administration services across Private Wealth & Corporate and Pensions.

[www.praxisifm.com](http://www.praxisifm.com)